# **Altima Elite vs Competitors: Feature Comparison**

From Smart Door Security to a Complete Smart Home Hub

Discover the Altima range - from Altima Core, a robust smart door ensuring top-tier security, to Altima Elite, which transforms your entryway into the heart of your smart home. Altima products are uniquely crafted to integrate smart lock mechanisms directly into metal, glass, or wood doors, providing a complete solution that stands out from competitors offering only standalone smart locks.

Feature	Godrej	Ozone Overseas	Yale	Dormakaba	Altima Core	Altima Elite
Cost (INR)	36,199 - 61,199	35,000 - 55,000	40,000 - 60,000	50,000 - 75,000	30,000	80,000
Security Level	High	High	High	Very High	Very High	Very High
Smart Lock Type	Digital (Fingerprint, PIN)	Digital (Touchpad, PIN)	Digital (Voice Guidance)	Advanced (Custom Access)	Biometric Lock	Biometric, Smart Hub
Home Integration	Limited	Limited	Moderate	Moderate	Limited	Extensive
User Profiles	Multiple	Multiple	Multiple	Customizable	Multiple	Extensive Customization
Remote Access	No	No	Yes	Yes	Yes	Yes
Design Options	Basic	Moderate	Elegant	Premium	Sleek and Modern	Sleek and Modern
Special Features	Emergency Key Override	Auto-Locking	Tamper Alarm, Smartphone	Remote Management	Auto-Locking	Smart Home Hub, Analytics
Target Audience	Residential/Commercial	Residential/Commercial	Homeowners	Commercial Buildings	Homeowners	Smart Home Enthusiasts
Limitations	No advanced automation	Limited integration	Basic home automation	High cost for residential	No hub features	Higher cost, but advanced
External Power Option	9V Battery	9V Battery	9V Battery	External Power Source	Backup Battery	Smart Home Backup Integration
Voice Assistant Control	No	No	No	No	No	Yes, Alexa & Google Assistant
Smart Home Automation	No	No	Limited	Limited	No	Full Integration
Energy Management	No	No	No	No	No	Yes, Smart Energy Monitoring
Security Alerts	Basic Alarm	Basic Alarm	Tamper Alarm	Advanced Alerts	Basic Alerts	Real-Time Mobile Alerts
Intercom Functionality	No	No	No	No	No	Yes, Built-in Intercom System

Smart Lock Embedded in Door Types No	No	No	No	Metal Only	Metal, Glass, Wood
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## **Key Benefits of Altima**

- 1) Altima Core: Essential smart security with a sleek, modern design. Ideal for those who need robust protection and convenience.
- 2) Altima Elite: Full smart home hub capabilities, managing your lighting, heating, and security cameras seamlessly.
- 3) Real-Time Security Alerts: Get instant notifications on your smartphone for any suspicious activity.
- 4) Voice Assistant Integration (Altima Elite): Control your home with your voice using Alexa or Google Assistant.
- 5) Smart Lock Embedded in Multiple Door Types: Altima products integrate directly into metal, glass, or wood doors, providing a complete and unified security solution.

#### **Testimonials & Reviews**

- Preorder Customer: 'Altima Core is exactly what we needed for home security. Looking forward to upgrading to Altima Elite for full home integration.'
- Smart Home Enthusiast: 'Altima Elite is the perfect solution, seamlessly connecting our smart devices and making our home smarter and more secure.'
- Industry Expert: 'Altima has taken smart doors to a new level, offering unparalleled security and home automation features.'

### **Technical Specifications**

- Altima Core: High-strength metal, biometric lock, and sleek design.
- Altima Elite: All Core features plus smart hub integration, voice assistant control, and energy management.

#### **Call to Action**

Preorder Now and Experience the Future of Smart Home Security!

- Preorder Deposit: 30% of the total cost.
- How to Order: Visit our website or contact our sales team.
- Limited-Time Offer: Exclusive benefits for early preorders!

## **Company Information**

- Smart Haven Systems Private Limited
- Vision: Innovating smart home solutions that make life safer and smarter.
- Contact Us: Email: contact@smarthavensystems.com | Phone: +91-XXXX-XXXXXX